



HOTEL ASSOCIATION OF NEW YORK CITY, INC.

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TO: HANYC General Managers – Member Hotels

FROM: Vijay Dandapani, Chairman and President–elect
Joseph E. Spinnato, President

DATE: Friday, October 7, 2016

RE: American Hotel & Lodging Educational Foundation

It's time to help the American Hotel & Lodging Educational Foundation (AH&LEF) build a catalog of fun and exciting items for its Big Apple Silent Auction, which will be held in conjunction with HX: The Hotel Experience in November at the Jacob K. Javits Convention Center. The Hotel Association of New York City will again be a part of this success by sponsoring the "New York Getaways" category, which will feature packages donated by our member hotels.

You can make a difference in someone's life simply by donating an auction item. This year, AH&LEF helped 383 students get a little closer to their dreams in the hospitality industry by disbursing a record \$849,500. Here is a sampling of what we need:

- Hotel packages – especially with extras such as dinner, spa services, golf, or other cool stuff.
- Weekend getaways.
- Dining packages.
- Theatre or sports tickets.

Last year, the Big Apple Auction netted almost \$100,000. With your help, we can do even better this year!

[Donate online](#) at www.ahlef.org or by filling out the [auction agreement](#).

Mail the certificates to:

AH&LEF
Attn: Big Apple Auction,
1250 I Street, NW, Suite 1100
Washington, DC 20005

Items will be accepted up until November 9, but we encourage you to get them in as soon as possible for maximum exposure. The auction will go live in late October and conclude on November 16. All donors are listed onsite at HX, in American Hotel & Lodging Association's annual report, and on the foundation's Website, www.ahlef.org. Item descriptions are displayed in the onsite auction kiosk to the 12,000+ show attendees and promoted online with a link to your company Website through a charity auction Internet platform, which accesses a community of 450,000+ affluent registered auction bidders. This is a perfect opportunity to showcase your property and support your industry simultaneously.

You can contact Michelle Poinelli from AH&LEF with any specific questions at 202.289.3181 or mpoinelli@ahlef.org.

Your contribution supports important programs for our industry. Thank you in advance.

Best regards,