



HOTEL ASSOCIATION OF NEW YORK CITY, INC.

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TO: General Managers – Member Hotels
FROM: The Board of Directors
DATE: Tuesday, August 16, 2016
RE: Selection of a Successor President and CEO

Today, the Board of the Hotel Association of New York City selected Vijay Dandapani to succeed Joseph E. Spinnato as President and Chief Executive Officer of the Association, commencing January 1, 2017.

The 20-month search and selection process commenced in January 2015. It involved the formulation of a new strategic plan for the Association, under the guidance of Soren Kaplan of InnovationPoint, with substantial input by the Association's stakeholders and leaders and third-party thought leaders, an extensive search by a duly appointed search committee with the support of Dolci Management Services, Inc., interviews with candidates for the position, and extensive involvement by the Officers, Executive Committee, and the Board of Directors of the Association.

We are confident that Vijay will lead the Association with skill and dedication. We urge each of you to work with Vijay and the Association as we move into the next chapter.

Best regards.

cc: Banks Brown, Esq.